

The 42nd New England Development Course

All Online via Zoom

No Travel = Reduced Cost

Course Dates

Six consecutive, half day, Wednesday mornings, 8 a.m. to 12:15 p.m.

February 19 & 26; March 5, 12, 19 & 26, 2025

12 Course Topics

- An Economic Development Overview
- Business Retention & Expansion
- Community & Neighborhood Development
- Economic Development Finance
- Ethics & Economic Development
- Location & Site Selection
- Managing an Effective EDO
- Marketing to the Private Sector
- Real Estate Issues
- Small Business & Entrepreneurship
- Strategic Planning
- Workforce Issues

Who Should Attend?

- Public and Private Sector Economic Development Practitioners
- Members of Economic Development Commissions, Foundations & Boards
- Public Utility & Telecommunications Personnel
- Chambers of Commerce
- Commercial and Industrial Lenders
- Business Development Professionals
- Workforce Development Agencies
- Cooperative Extension Personnel
- Planning and Development Agencies
- Real Estate Professionals
- Others interested in facilitating job creation and capital investment in their community, region or state

Course Cost

Registrant(s)	Regular Cost	CEDAS Member(s)
Single	\$375	\$250
2 from same organization	\$350 each	\$225 each
3 or more from same organization	\$325 each	\$200 each

For more information, go to <https://needc.org>

or use this QR code

